

Report Price: £2466.89 | \$3995.00 | €3133.71

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



"The growth of peer-to-peer sites for renting or sharing homes, cars, and even meals has shaken up the hospitality industry, as hoteliers are looking over their shoulders. The sharing economy will help to meet growing demand for authentic and local seasonal vacation experiences, potentially benefiting the vacation market as a whole."

— Fiona O'Donnell, Category Manager — Multicultural, Lifestyles, Travel and Leisure

This report looks at the following areas:

- · Will the growth of the sharing economy transform the vacation market?
- · Is the middle-class squeeze hurting travel providers?
- · Do vacationers really want time to unplug?

The market for vacations and tourism in the US is on the upswing, as consumers who had cut back on nonessential spending during the economic downturn decide that it's time for a vacation again. Current economic indicators such as falling unemployment, gains in disposable income, and rising consumer sentiment all point to a rosy picture for the seasonal vacation industry in the next few years. However, rising income inequality may threaten the market over the medium to long term, as fewer families can afford vacations. This report examines the role these economic trends will have on the seasonal vacation market, as well as the expected impact of the rapid growth in the population of seniors, who vacation at higher rates than younger adults.

BUY THIS REPORT NOW

VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533

> Brazil 0800 095 9094

Americas +1 (312) 943 5250

+61 (0) 2 8284 8100

EMAIL: oxygen@mintel.com

DID YOU KNOW?

This report is part of a series of reports, produced to provide you with a more holistic view of this market



Report Price: £2466.89 | \$3995.00 | €3133.71

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Table of Contents

Scope and Themes

What you need to know

Definition

Data sources

Sales data

Consumer survey data

Direct marketing creative

Abbreviations and terms

Abbreviations

Terms

Executive Summary

The market

Figure 1: Total US consumer expenditure and fan chart forecast of vacations and tourism at current prices, 2008-18

Market drivers

Figure 2: Consumer confidence, traveler sentiment, unemployment, annual averages, 2000-13, January-April 2014

Growth in senior population to drive increased vacationing

Technological innovations transforming travel

The consumer

Who is the seasonal vacation traveler?

Figure 3: Any vacations taken within the past 12 months, by seasons, by race/Hispanic origin, March 2014

Summer is primary vacation season

Figure 4: Vacations taken within the past 12 months, seasonal vacation plans for the next 12 months by seasons, March 2014

Travelers go farther in winter, stay longer in summer

Figure 5: Duration of seasonal vacations, by seasons, March 2014

Summer most popular time for travel with family

Figure 6: Vacation companions, by seasons, March 2014

Summer vacations mostly kid-friendly

Figure 7: Vacation types, by seasons, March 2014

Moms are primary vacation planners

What we think

Issues and Insights

Will the growth of the sharing economy transform the vacation market?

The issues:

The implications:

Is the middle-class squeeze hurting travel providers?

The issues:



VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094



Report Price: £2466.89 | \$3995.00 | €3133.71

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

The implications:

Do vacationers really want time to unplug?

The issues:

The implications:

Trend Applications

Trend: Who Are the Joneses?
Trend: Rebirth of Cities
Trend: Prepare for the Worst

Market Size and Forecast

Key points

More consumers planning vacation in 2014

Sales and forecast of vacations and tourism

Figure 8: Total US consumer expenditure of vacations and tourism, at current prices, 2008-18

Figure 9: Total US consumer expenditure of vacations and tourism, at inflation-adjusted prices, 2008-18

Fan chart forecast

Figure 10: Total US consumer expenditure and fan chart forecast of vacations and tourism at current prices, 2008-18

Market Drivers

Key points

Aging population positive driver for fall and spring vacation markets

Figure 11: Total US population by age, 2009-19

Disposable personal income has increased

Figure 12: Disposable personal income and personal savings rate, Jan. 1, 2000-Dec. 1, 2013

Growing inequality tempers positive impacts of economic recovery

Figure 13: Consumer confidence and unemployment, annual averages, 2000-13, January-April 2014

Higher-income households see biggest gains in financial security

Figure 14: Current household financial situation, December 2013 versus December 2012

Travel spend still recovering, but vacations are taking priority

Figure 15: Perceived change in spend on vacations in 2013 compared to prior years, January 2014

Figure 16: How extra money is spent, January 2014, January 2013, and July 2008

Consumer and expert views positive for travel industry

Figure 17: Traveler Sentiment Index, March 2007-February 2014

Travel prices rising modestly

Figure 18: US DOT National Level Domestic Average Airfares, 2000-13

Characteristics of Seasonal Vacationers

Key points

Income is a strong driver of vacationing

Figure 19: Any vacations taken within the past 12 months, by seasons, by gender, age, and household income, March 2014

Asians are avid vacationers



VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094



Report Price: £2466.89 | \$3995.00 | €3133.71

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Figure 20: Any vacations taken within the past 12 months, by seasons, by race/Hispanic origin, March 2014

Kids drive vacations

Figure 21: Any vacations taken within the past 12 months, by seasons, by presence of children in household and children's age and gender, March 2014

Innovations and Innovators

Mobile solutions to travel challenges

Find your way in the airport

Bring the sounds of home on vacation

Make your phone into a virtual travel planner

Skip check-in and go straight to your room with a mobile key

Crowdsource your travel guide with Minube

Augmented reality apps allow tourists to walk through the past

Gamification makes travel (and travel planning) even more fun

Starwood Preferred Guest

TrueBlue Badges

KLM Aviation empire

Expedia Rewards virtual travel game

Marketing Strategies

Overview of the marketing landscape

Theme: Family Vacation

Best Western teams with Disney

Figure 22: Best Western, television ad, 2014

California calling all kids and families

Figure 23: Visit California, television ad, 2013

Princess Cruises pushes summer sailings to families

Figure 24: Princess Cruises, Loyalty Program Newsletter, 2014

Theme: Deals and Steals

Atlantis launches Memorial Day Sale

Figure 25: Atlantis Resort, television ad, 2014

Figure 26: Atlantis Resort website, 2014

Spirit rebrands as "Home of the Bare Fare"

Figure 27: Spirit Airlines, television ad, 2014

Figure 28: Spirit Airlines, website, 2014

Theme: Catering to the time-strapped consumer

Princess Cruises offers "short getaways"

Figure 29: Princess Cruises, direct mail, 2013

Hilton targets "weekenders"

Figure 30: Hilton Hotels Corporation, print ad, 2014

Theme: Escapism

Visit Florida encourages seasonal migration

BUY THIS REPORT NOW VISIT: store.mintel.con

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094



Report Price: £2466.89 | \$3995.00 | €3133.71

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Figure 31: Visit Florida, television ad, 2014

The Bahamas banks on its natural beauty

Figure 32: The Islands of the Bahamas, television ad, 2013

Wyoming calls travelers to roam free

Figure 33: Wyoming Tourism, television ad, 2013

Seasonal Vacations Overview

Key points

Summer leads in number of vacationers and number of trips per person

Figure 34: Vacations taken within the past 12 months, by seasons, March 2014

Vacation planning nearly universal

Figure 35: Seasonal vacation plans for the next 12 months, by seasons, March 2014

Summer is the season for long vacations, winter travelers go the distance

Figure 36: Duration of seasonal vacations, by seasons, March 2014

Figure 37: Distance traveled for vacation, by seasons, March 2014

Summer most popular time for travel with family

Figure 38: Vacation companions, by seasons, March 2014

Vacationers seek nature in summer, resorts in winter

Figure 39: Vacation types, by seasons, March 2014

Summer is time for relaxation and road trips

Figure 40: Vacation destination, planning, and travel modes, by seasons, March 2014

Attitudes toward Vacation Destinations, Planning, and Motivation

Key points

Vacationers want novelty tempered with security

Figure 41: Attitudes toward vacation destinations, planning, and vacation motivation, March 2014

Younger adults seek adventure and nostalgia

Figure 42: Attitudes toward vacation destinations, planning, and vacation motivation, by age, March 2014

Moms look for new experiences and time with loved ones

Figure 43: Attitudes toward vacation destinations, planning, and vacation motivation, by gender and presence of children in household, March 2014

Seasonal Vacations Taken and Planned

Key points

Trends for summer vacations are distinct from spring and fall

Kids drive frequent summer vacations

Figure 44: Total summer vacations taken within the past 12 months, by presence of children in household, March 2014

Figure 45: Summer vacation plans for the next 12 months, by presence of children in household, March 2014

Families with kids less important to spring/fall travel market than summer

Figure 46: Fall vacation plans for the next 12 months, by presence of children in household, March 2014

Figure 47: Spring vacation plans for the next 12 months, by gender and presence of children in household, March 2014

Winter slowest season for vacations



VISIT: store.mintel.con

Americas +1 (312) 943 5250 APAC +61 (0) 2 8284 8100



Report Price: £2466.89 | \$3995.00 | €3133.71

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Figure 48: Winter vacation plans for the next 12 months, by gender and presence of children in household, March 2014

Duration and Distance

Key points

Children limit long-distance summer travel

Figure 49: Distance traveled for summer vacation, by presence of children in household, March 2014

Parents least likely to travel long distances in spring and fall

Figure 50: Duration of fall vacation, by gender and presence of children in household, March 2014

Figure 51: Duration of spring vacation, by gender and presence of children in household, March 2014

Figure 52: Distance traveled for fall vacation, by gender and presence of children in household, March 2014

Vacationers without kids prefer long-distance travel in winter

Figure 53: Distance traveled for winter vacation, by gender and presence of children in household, March 2014

Travel Companions

Key points

More women include family and friends in their summer vacations

Figure 54: Summer vacation companions, by gender and presence of children in household, March 2014

Parents more likely to leave kids at home in spring and fall, compared with summer

Figure 55: Fall vacation companions, by presence of children in household, March 2014

Vacation Types

Key points

Dads take more active summer vacations

Figure 56: Summer vacation types, by gender and presence of children in household, March 2014

Non-family groups important to nature-based travel in fall and spring

Figure 57: Fall vacation types, by fall vacation companions, March 2014

Some escape the winter weather, others go skiing

Figure 58: Winter vacation types, by gender and presence of children in household, March 2014

Northeasterners favor resorts for winter breaks

Figure 59: Winter vacation types, by region, March 2014

Vacation Destination, Planning, and Travel Modes

Key points

Moms plan summer vacations around activities

Figure 60: Summer vacation destination, planning, and travel modes, by gender and presence of children in household, March 2014

Busy parents combine work and vacation in spring and fall

Figure 61: Fall vacation destination, planning, and travel modes, by presence of children in household, March 2014

Winter activities drive vacation planning for parents

Figure 62: Winter vacation destination, planning, and travel modes, by gender and presence of children in household, March 2014

Impact of Race and Hispanic Origin

Key points

Asians lead in vacation travel in every season

BUY THIS REPORT NOW VISIT: store.mintel.con

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094 Americas +1 (312) 943 5250 | APAC +61 (0) 2 8284 8100



Report Price: £2466.89 | \$3995.00 | €3133.71

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Figure 63: Any vacations taken within the past 12 months, by race/Hispanic origin, March 2014

Figure 64: Vacations taken within the past 12 months, by season, by race/Hispanic origin, March 2014

Figure 65: Average number of vacations taken within the past 12 months, by race/Hispanic origin, March 2014

Vacation planning aspirational for younger Blacks

Figure 66: Summer vacation plans for the next 12 months, by race and age, March 2014

Blacks take short trips close to home

Figure 67: Duration of seasonal vacations, by race/Hispanic origin, March 2014

Figure 68: Distance traveled for vacation, by race/Hispanic origin, March 2014

Hispanics vacation with kids, Blacks with extended family and friends

Figure 69: Summer vacation companions, by race/Hispanic origin, March 2014

Blacks and Hispanics favor structured vacations

Figure 70: Summer vacation types, by race/Hispanic origin, March 2014

Blacks and Hispanics more spontaneous in vacation planning

Figure 71: Summer vacation destination, planning, and travel modes, by race/Hispanic origin, March 2014

Taste for the exotic clashes with limited budgets for Blacks and Hispanics

Figure 72: Attitudes toward vacation destination, planning, and motivation, by race/Hispanic origin, March 2014

Appendix - Other Useful Consumer Tables

Characteristics of seasonal vacationers

- Figure 73: Any vacations taken within the past 12 months, by seasons, by age groups, and gender by age groups, March 2014
- Figure 74: Any vacations taken within the past 12 months, by seasons, by Census regions, March 2014
- Figure 75: Any vacations taken within the past 12 months, by seasons, by generations, March 2014

Seasonal vacations overview

- Figure 76: Average number of vacations taken within the past 12 months, by season, by gender and age, March 2014
- Figure 77: Average number of vacations taken within the past 12 months, by season, by gender and presence of children in household,
- Figure 78: Average number of vacations taken within the past 12 months, by season, by age and household income, March 2014
- Figure 79: Average number of vacations taken within the past 12 months, by season, parent gender and child aged 6-11, March 2014
- Figure 80: Average number of vacations taken within the past 12 months, by season, by parent gender and teen aged 12-17, March 2014

Attitudes toward vacation destinations, planning, and motivation

- Figure 81: Attitudes toward vacation destinations, planning, and vacation motivation, March 2014
- Figure 82: Attitudes toward vacation destinations, planning, and vacation motivation, by gender and age, March 2014
- Figure 83: Attitudes toward vacation destinations, planning, and vacation motivation, by household income, March 2014
- Figure 84: Attitudes toward vacation destinations, planning, and vacation motivation, by age and household income, March 2014
- Figure 85: Attitudes toward vacation destinations, planning, and vacation motivation, by parent gender and child aged 6-11,
- Figure 86: Attitudes toward vacation destinations, planning, and vacation motivation, by parent gender and teen aged 12-17,
- March 2014

Vacations taken and planned

Taken in the past 12 months

- Figure 87: Any vacations taken within the past 12 months, by gender and age, March 2014
- Figure 88: Any vacations taken within the past 12 months, by gender and presence of children in household, March 2014
- Figure 89: Any vacations taken within the past 12 months, by age and income, March 2014



VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094 Americas +1 (312) 943 5250 | APAC +61 (0) 2 8284 8100



Report Price: £2466.89 | \$3995.00 | €3133.71

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

- Figure 90: Any vacations taken within the past 12 months, by parent gender and child aged 6-11, March 2014
- Figure 91: Any vacations taken within the past 12 months, parent gender and teen aged 12-17 March 2014
- Figure 92: Total winter vacations taken within the past 12 months, by race/Hispanic origin, March 2014
- Figure 93: Total winter vacations taken within the past 12 months, by parent gender and child aged 6-11, March 2014
- Figure 94: Total winter vacations taken within the past 12 months, by parent gender and teen aged 12-17, March 2014
- Figure 95: Total spring vacations taken within the past 12 months, by gender and presence of children in household, March 2014

Planned for the next 12 months

- Figure 96: Any vacation plans for the next 12 months, by gender and age, March 2014
- Figure 97: Any vacation plans for the next 12 months, by presence of children in household, March 2014
- Figure 98: Any vacation plans for the next 12 months, by age and household income, March 2014

Duration and distance

Duration

- Figure 99: Duration of any vacation, by household income, March 2014
- Figure 100: Duration of any vacation, by gender and presence of children in household, March 2014
- Figure 101: Duration of any vacation, by presence of children in household, March 2014
- Figure 102: Duration of summer vacation, by presence of children in household, March 2014
- Figure 103: Duration of fall vacation, by presence of children in household, March 2014
- Figure 104: Duration of winter vacation, by gender and presence of children in household, March 2014

Distance

- Figure 105: Distance traveled for any vacations, by presence of children in household, March 2014
- Figure 106: Distance traveled for any vacations, by gender and presence of children in household, March 2014
- Figure 107: Distance traveled for any vacations, by age and household income, March 2014

Vacation companions

- Figure 108: Winter travel companions, by presence of children in household, March 2014
- Figure 109: Spring travel companions, by gender and presence of children in household, March 2014

Vacation types

- Figure 110: Summer vacation types, by presence of children in household, March 2014
- Figure 111: Fall vacation types, by gender and presence of children in household, March 2014
- Figure 112: Summer vacation types, by summer vacation companions, March 2014
- Figure 113: Spring vacation types, by spring vacation companions, March 2014
- Figure 114: Winter vacation types, by winter vacation companions, March 2014
- Figure 115: Spring vacation types, by gender and presence of children in household, March 2014

Vacation destination, planning, and travel modes

Figure 116: Spring vacation destination, planning, and travel modes, by gender and presence of children in household, March 2014

Appendix - Trade Associations



VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094 Americas +1 (312) 943 5250 | APAC +61 (0) 2 8284 8100