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"Betting shops need to address some significant gaps in their customers' sporting knowledge as a pre-requisite for the revival of horseracing."

- David Walmsley, Senior Leisure Analyst

This report looks at the following areas:

- Has betting on horses run its race?
- · Is the World Cup still a winner for betting shops?
- · What's the next step in the march of the machines?

Despite the continuing rise of online gambling alternatives, betting shops continue to attract around £3 billion in consumer expenditure each year.

However, the business has become increasingly reliant on its gaming machine segment to support shrinking over-the-counter trade, where football betting growth is not fully compensating for the long-term decline in horseracing. With the machine boom now threatened by tougher taxation and regulation regimes, betting shops may need to find new means of expansion, or even just of standing still.

This report examines consumers' experience of betting shops and multichannel gambling, gauges their attitudes towards the key products of horseracing and gaming machines, and assesses how operators can respond to the opportunities and challenges emerging.

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This report is part of a series of reports, produced to provide you with a more holistic view of this market



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Table of Contents

Introduction

Definition

Abbreviations

Executive Summary

The market

Figure 1: Forecast of consumer expenditure (GGY) in betting shops, 2009/10-2019/20

Odds lengthen on value growth

Football fails to halt march of the machines

Figure 2: UK betting shops gross gambling yield (GGY), by segment, 2013/14

Market drivers

Tax and regulation to force machines down a different street?

Technology takes off as betting shops get digital

Companies, brands and innovation

Market leaders focused on football and customer experience

Figure 3: Share of betting shop premises, by operator, September 2014

The consumer

World Cup fails to raise betting shop visiting rates

Figure 4: Betting shop visiting habits, March 2015

Changing the bet-and-go culture

Figure 5: Betting shop activities done in the past 12 months, March 2015

Knowledge and awareness gaps handicap horseracing

Figure 6: Attitudes towards horseracing and betting, March 2015

Machines' public image problem reaches punters too

Figure 7: Attitudes towards gaming machines in betting shops, March 2015

Mobile devices to personalise the betting shop experience

Figure 8: Experience of multichannel betting, March 2015

What we think

Issues and Insights

Has betting on horses run its race?

The facts

The implications

Is the World Cup still a winner for betting shops?

The facts

The implications

What's the next step in the march of the machines?

The facts



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The implications

Trend Application

Trend: Access All Areas
Trend: Extend My Brand
Trend: Fauxthenticity

Market Drivers

Key points

Tax more effective than planning in curbing clustering

Figure 9: UK betting shop numbers, March 2009-September 2014

Have we reached 'peak machine'?

Figure 10: Changes in average numbers of category B2 gaming machines versus total gross gambling yield, 2009/10-2013/14

Core customers stay loyal in face of online competition

Figure 11: UK consumers' expenditure* on sports betting**, by segment, 2011/12-2013/14

Shop technology starts getting mobile

Figure 12: Personal ownership of laptops/netbooks, tablets and smartphones, December 2013-November 2014

Weather a potential handicap for racing

Figure 13: Horseracing fixture abandonments, 2011-14

Problem gamblers: Small numbers, big issues

Figure 14: Use of betting shops by GamCare clients, 2010/11-2013/14

Figure 15: Senet Group responsible gambling messaging, January 2015

Key demographics set to shrink

Figure 16: Projected trends in the age structure of the UK male population, 2014-19

Major event spotlight switches from sport in a year off for football

Figure 17: Amounts wagered on UK General Elections (all channels), 2005-15 (forecast)

Who's Innovating?

Key points

Bringing the stadium to the shop

Betting shops turn convenience stores

A lunch date at Ladbrokes

A pint and a punt

Bettors learn to earn

Market Size and Forecast

Key points

Growth levels off ahead of an uncertain future

Figure 18: Forecast of consumer expenditure (GGY) in betting shops, 2009/10-2019/20

Forecast

Figure 19: Forecast of consumer expenditure (GGY) in betting shops, 2009/10-2019/20

Forecast methodology



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Segment Performance

Key points

World Cup fails to slow market's movement towards machines

Figure 20: UK betting shops gross gambling yield (GGY), by segment, 2012/13-2014/15

Football swaps spikes for sustainability in 2014

Figure 21: UK betting shops' over-the-counter GGY, by segment, 2013/14

Tax and regulation present two new challenges for machine growth

Figure 22: Gaming machine GGY in UK betting shops, 2009/10-2013/14

Segment forecasts

Figure 23: Forecast of OTC consumer expenditure (GGY) in betting shops, 2009/10-2019/20

Figure 24: Forecast of consumer expenditure on gaming machines (GGY) in betting shops, 2009/10-2019/20

Market Share

Key points

Duty rise sparks new round of shop closures

Figure 25: UK betting shops, by operator, 2012-14

Figure 26: Share of betting shop premises, by operator, September 2014

Companies and Products

Key points

William Hill Plc

Background

Recent activity

Financials

Figure 27: William Hill retail key financials, 2013-14

Promotional activity

Figure 28: William Hill adspend*, by media type, 2012-14

Strategy

Ladbrokes Plc

Background

Recent activity

Financials

Figure 29: Ladbrokes UK retail key financials, 2013-14

Promotional activity

Figure 30: Ladbrokes adspend*, by media type, 2012-14

Strategy

Gala Coral Group Ltd

Background

Recent activity

Financials



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Figure 31: Coral retail key financials, 2013-14

Promotional activity

Figure 32: Gala Coral group adspend*, by media type, 2012-14

Strategy

Betfred Group Ltd

Background

Financials

Figure 33: Betfred Group Ltd key financials, 2012-13

Promotional activity

Figure 34: Done Bookmakers (Betfred) adspend*, 2012-14

Strategy

Paddy Power Plc

Background

Recent activity

Financials

Figure 35: Paddy Power UK Retail key financials, 2013 and 2014

Promotional activity

Figure 36: Paddy Power adspend, by media type, 2012-14

Strategy

Brand Communication and Promotion

Key points

Adspend focus puts brands ahead of channels

Figure 37: UK betting shop operators advertising expenditure*, 2012-14

The Consumer - Betting Shop Visiting

Key points

World Cup optimism wide of the target

Figure 38: Betting shop visiting habits, 2011-15

A working man's pastime

Figure 39: Past-year betting shop visiting, by employment status, March 2015

Shop visiting a non-starter for the young

Figure 40: Agreement with the statement 'I have never visited a betting shop and probably never will', by age, March 2015

The Consumer – Betting Shop Activities

Key points

Few incentives to stay in-store

Figure 41: Betting shop activities done in the past 12 months, March 2015

Football just the job for younger bettors

Figure 42: Past-year participation in horserace and football betting, by age and employment status, March 2015

Shop bettors are singles, not accumulators

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Figure 43: Repertoire of betting shop activities done in the past 12 months, March 2015

The Consumer – Attitudes Towards Horseracing and Betting

Key points

Racing of only occasional interest at best

Figure 44: Attitudes towards horseracing and betting, March 2015

Horseracing lacks the familiarity of football

Figure 45: Experience of knowledge barriers to betting on horseracing, by age, March 2015

Lapsed visitors take their racing knowledge with them

Figure 46: Experience of knowledge barriers to horserace betting (net) vs interest in betting on major racing occasions only, by experience of betting shop visiting, March 2015

Key demographics turned off by racing

Figure 47: Agreement with the statement 'I find horseracing boring', by gender, March 2014

The Consumer – Attitudes Towards Gaming Machines in Betting Shops

Key points

Machines' bad publicity seeps into shops

Figure 48: Attitudes towards gaming machines in betting shops, March 2015

Electronic gaming for a digital generation

Figure 49: Agreement with positive statements about gaming machines in betting shops, by age, March 2015

The Consumer – Multichannel Betting

Key points

Smartphones to create a more personal shop experience

Figure 50: Experience of multichannel betting, March 2015

A media takeaway to reward appointment betting

Being more than a cashpoint in a multichannel world

Appendix – Market Size and Forecast

Figure 51: Forecast of consumer expenditure (GGY) in betting shops, 2014/15-2019/20

Appendix - Segment Performance

Figure 52: Forecast of OTC consumer expenditure (GGY) in betting shops, 2014/15-2019/20

Figure 53: Forecast of consumer expenditure (GGY) on gaming machines in betting shops, 2014/15-2019/20

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