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"The UK mortgage sector experienced a difficult 2019, but those challenges are dwarfed by the threat posed by COVID-19 to the economy and, in turn, the housing market in 2020. The crisis will affect consumers for years to come, both financially and emotionally."

Irene Salazar, Senior Financial Services Analyst9th April 2020

This report looks at the following areas:

- The impact of COVID-19 on market performance and dynamics in the mortgage sector.
- How COVID-19 will impact consumer behaviour and mortgage preferences.
- Analysis of competitive strategies and innovation.
- Mortgage ownership among consumers, their mortgage-related plans, channel preferences, and their interest in key product features.

Following a difficult 2019, the mortgage market was expected to return to solid growth in 2020. However, the arrival of COVID-19 has dwarfed even the Brexit-related uncertainty, which resulted in a 0.4% fall in total gross mortgage lending in 2019. The market had a strong start to 2020, but with the housing sector effectively frozen during the lockdown period, the mortgage market will be even more dependent on remortgaging activity.

At the same time, lower interest rates will continue to put pressure on margins in a competitive market, while the inevitable economic slowdown and sharp increase in unemployment will mean that lenders will face rising levels of mortgage arrears. The situation is made even more challenging by the circumstances surrounding the COVID-19 outbreak. In particular, there is huge potential for reputational damage if banks are seen as being too hard on people whose lives have already been disrupted by COVID-19.

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DID YOU KNOW?

This report is part of a series of reports, produced to provide you with a more holistic view of this market



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